



EEO PUBLIC FILE REPORT

This Report covers full-time vacancy recruitment data for the period October 1, 2010 – September 30, 2011.

1) Employment Unit: Spanish Broadcast System, Inc./Miami

2) Unit Members (Stations and Communities of License):

- WCMQ-FM, Hialeah, Florida
- WRMA-FM, Ft. Lauderdale, Florida
- WXDJ-FM, North Miami Beach, Florida
- WRAZ-FM, Leisure City, Florida

3) EEO Contact Information for Employment Unit:

Mailing Address: 7007 NW 77 th Avenue Miami, FL 33166	Telephone Number: (786) 394-9200
	Contact Person/Title: Ana Levy, Executive Assistant to VP/GM & Office Manager
	E-mail Address: alevy@sbsmiami.com

4) List all Full-Time Job Vacancies Filled by Each Station in the Employment Unit:

Job Title	Recruitment Source Referring Hiree
1. <u>WXDJ Talent/DJ</u>	<u>Word of Mouth</u>
2. <u>WXDJ Talent/DJ</u>	<u>Word of Mouth</u>
3. <u>WRMA Account Executive</u>	<u>Word of Mouth</u>
4. <u>WRMA Account Executive</u>	<u>Word of Mouth</u>
5. <u>Administrative Assistant</u>	<u>Randstad USA</u>
6. <u>National Sales Manager</u>	<u>SBS Website</u>
7. <u>WXDJ Account Executive</u>	<u>Word of Mouth</u>
8. <u>WRMA Account Executive</u>	<u>Word of Mouth</u>
9. <u>WCMQ Assistant Engineer/Producer</u>	<u>LaMusica.com</u>
10. <u>WRAZ Account Executive</u>	<u>Word of Mouth</u>
11. <u>WXDJ Talent/DJ</u>	<u>LaMusica.com</u>
12. <u>Sales Assistant</u>	<u>National Career Fairs</u>



[PREPARE ONE COPY OF THIS PAGE FOR EVERY FULL-TIME JOB VACANCY FILLED DURING THE REPORTING PERIOD]

5) Job Title: WXDJ Talent/DJ

Referral Source(s) of Hire: Word of Mouth

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silvetti fsilvetti@aui.edu	http://www.alumnicconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316	1	No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67 th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901		No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolomina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No



Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	3	No
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Job Title: WXDJ Talent/DJ

Referral Source(s) of Hire: Word of Mouth

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AI Miami International University of Art & Design	David Silvetti fsilvetti@aii.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316	2	No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairst.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901		No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolomina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	2	No



Job Title: WRMA Account Executive

Referral Source(s) of Hire: Word of Mouth

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumnicconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairst.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901	2	No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
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University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No



Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	2	No
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Job Title: WRMA Account Executive

Referral Source(s) of Hire: Word of Mouth

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
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Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acaastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jherman2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfaairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67 th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		No
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901	3	No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolomina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu	(305) 284-5451		No



		1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124			
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	1	No

Job Title: Administrative Assistant

Referral Source(s) of Hire: Randstad USA

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aii.edu	http://www.alumnicconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
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Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfaairs.com/ http://www.localhires.com/	(305) 533-9200	3	No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara_ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060	1	
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901		No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolomina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No



University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	1	No

Job Title: National Sales Manager

Referral Source(s) of Hire: SBS Website

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acaastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778	1	No
Randstad USA	Tamara Ellis tamara_ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67 th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901	2	No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of	Desiree Colomina	http://www.telemundo51.com/index.html	(954) 622-		No



NBC Universal)	dcolomina@nbcuni.com	15000 SW 27 Street, Miramar, FL 33027	6000		
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	1	No

Job Title: WxDJ Account Executive

Referral Source(s) of Hiree: Word of Mouth

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800	1	No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901	1	No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southflor	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza,	(305) 693-2060 Ext.		No



	idaworkforce.com	Miami, FL 33147	5236		
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolumina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	1	No

Job Title: WRMA Account Executive

Referral Source(s) of Hiree: Word of Mouth

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumnicconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901	1	No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No



South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolomina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No
University of Miami Toppel Career Center	careerepo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	2	No

Job Title: WCMQ Assistant Engineer

Referral Source(s) of Hire: LaMusica.com

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silvetti fsilvetti@aii.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800	1	No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		No
SBS web site	Maggie Martin mmartin@sbscorpote.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901		No
Sae Institute Miami – School of	saemiami@sae.edu	http://miami.sae.edu/en-us/home/	(305) 944-	1	No



Audio Engineering		16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	7494		
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693- 2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolomina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622- 6000		No
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284- 5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394- 9200	1	No

Job Title: WRAZ Account Executive

Referral Source(s) of Hire: Word of Mouth

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumnicconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428- 5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634- 0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286- 9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403- 3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348- 2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644- 4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444- 9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237- 1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237- 8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237- 6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237- 2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfaairs.com/ http://www.localhires.com/	(305) 533- 9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655- 8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67 th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556- 9060		
SBS web site	Maggie Martin mmartin@sbscorporation.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2	(305) 441- 6901	1	No



	te.com	Coconut Grove, FL 33133			
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southflorida.com idaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolumina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000	1	No
University of Miami Toppel Career Center	careerepo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	1	No

Job Title: WXDJ Talent/DJ

Referral Source(s) of Hiree: La Musica.com

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829	1	No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800	2	No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jherman2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200		No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis tamara.ellis@us.randstad.com	http://www.randstadstaffin.com 15100 NW 67 th Avenue, Suite 111 Miami Lakes, FL 33014	(305) 556-9060		



SBS web site	Maggie Martin mmartin@sbscorpote.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901	No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494	No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236	No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolumina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000	No
University of Miami Toppel Career Center	careerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451	No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	No

Job Title: Sales Assistant

Referral Source(s) of Hire: National Career Fairs

Name of Recruitment Source Notified of Job Vacancy	Contact Person	Address	Telephone Number	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
AI Miami International University of Art & Design	David Silveti fsilveti@aui.edu	http://www.alumniconnections.com/artinstitutes/ 1501 Biscayne Blvd., Suite 100 Miami, FL 33132	(305) 428-5653		No
Center for Cinematography Arts and Television	Karen Hernandez karenhernandez@ccat.edu	http://www.ccatmiami.com 1637 NW 27 th Avenue, Miami, FL 33125	(305) 634-0550		No
Century Entertainment & Talent Agency	Juan Carlos Collazos Century@jccollazos.com	2025 NE 164 Street, Suite 917 North Miami Beach, FL 33162	(786) 286-9316		No
Connecticut School of Broadcasting	Jessica Becerra jbecerra@gocsb.com	http://www.gocsb.com/en/ 8600 NW 36 Street, Suite 100, Doral, FL 33166	(305) 403-3800		No
Florida International University University Park Campus (GC 230) Career Services	Olga C. Magnusen career@fiu.edu	http://career.fiu.edu 11200 SW 8 Street Miami, FL 33199	(305) 348-2423 Fax (305) 348-3829		No
La Música	Rene Solorio	http://lamusica.com/ 7007 NW 77 Avenue, Miami, FL 33166	(305) 644-4800		No
Mega Films	Armando Castro acastro@mega.tv	7007 NW 77 Avenue Miami, FL 33166	(305) 444-9292		No
Miami Dade College North Campus Student Job Placement Center	Cepeda, Bettye bcepeda@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11380 NW 27 Avenue Miami, FL 33167	(305) 237-1425		No
Miami Dade College Hialeah Campus Student Job Placement Center	Valenzuela, Maria mvalenzu@mdc.edu	https://mdc.optimalresume.com/employers/index.php 1776 W. 49 th Street Hialeah, FL 33012	(305) 237-8745		No
Miami Dade College Interamerican Campus Student Job Placement Center	Jorge Hernandez jhernan2@mdc.edu	https://mdc.optimalresume.com/employers/index.php 627 SW 27 th Avenue Miami, FL 33135	(305) 237-6247		No
Miami Dade College Kendall Campus Student Job Placement Center	Maria de Armas mdearmas@mdc.edu	https://mdc.optimalresume.com/employers/index.php 11011 SW 104 Street Miami, FL 33176	(305) 237-2439		No
National Career Fairs	Peggy Hillman Peggy@ncfairs.com	http://www.nationalcareerfairs.com/ http://www.localhires.com/	(305) 533-9200	4	No
Radio Ink Hispanic Radio Conference	Tom Elmo	http://www.radioink.com/jobs.asp#Scene_1 224 Datura St., Suite 1015 West Palm Beach, FL 33401	(561) 655-8778		No
Randstad USA	Tamara Ellis	http://www.randstadstaffin.com	(305) 556-	1	



	tamara.ellis@us.randstad.com	15100 NW 67th Avenue, Suite 111 Miami Lakes, FL 33014	9060		
SBS web site	Maggie Martin mmartin@sbscorponte.com	http://www.spanishbroadcasting.com/jobs.shtml 2601 S Bayshore Drive, PH2 Coconut Grove, FL 33133	(305) 441-6901		No
Sae Institute Miami – School of Audio Engineering	saemiami@sae.edu	http://miami.sae.edu/en-us/home/ 16051 W. Dixie Highway, #200 North Miami Beach, FL 33160	(305) 944-7494		No
South Florida WorkForce Employment Specialist	Hernan Gutierrez hgutierrez@southfloridaworkforce.com	https://www.employflorida.com/ 7900 NW 27 th Avenue, 200 North Plaza, Miami, FL 33147	(305) 693-2060 Ext. 5236		No
Telemundo 51 (A Division of NBC Universal)	Desiree Colomina dcolumina@nbcuni.com	http://www.telemundo51.com/index.html 150000 SW 27 Street, Miramar, FL 33027	(954) 622-6000		No
University of Miami Toppel Career Center	carerexpo@miami.edu	https://miami-csm.symplicity.com/employers/toppel@miami.edu 1306 Stanford Dr., Whitten University Center Coral Gables, FL 33124	(305) 284-5451		No
Word of Mouth		7007 NW 77 Avenue, Miami, FL 33166	(786) 394-9200	1	No

6) **Total # of Interviewees Referred:** For the period from October 1, 2010 through September 30, 2011, this Employment Unit interviewed 46 interviewees for full-time job vacancies.

7) **Supplemental Recruitment Initiatives.** List and briefly describe the Supplemental Recruitment Initiatives undertaken during the period covered by this Report.

(a) Initiative: National Career Fairs – 2011 Fort Lauderdale Career Fair

Description of the initiative, including the nature of the activity, the scope of participation by the station (include station personnel involved by title) and specific date/time/place information.

On Wednesday January 26, 2011, from 11:00 am to 2:00 pm, Ana Levy, Executive Assistant to the Vice President-General Manager/Office Manager/HR Liaison/EEO Liaison, spoke, participated, and represented the radio stations at the 2010 Fort Lauderdale Career Fair, which took place at the Hilton Fort Lauderdale Airport located at 1870 Griffin Road, Ft. Lauderdale, Florida 33004, in conjunction with the National Career Fairs (.http://www.nationalcareerfairs.com/).

(b) Initiative: National Career Fairs – 2011 Fort Lauderdale Career Fair

Description of the initiative, including the nature of the activity, the scope of participation by the station (include station personnel involved by title) and specific date/time/place information.

On Tuesday May 3, 2011, from 11:00 am to 2:00 pm, Ana Levy, Executive Assistant to the Vice President-General Manager/Office Manager/HR Liaison/EEO Liaison, spoke, participated, and represented the radio stations at the 2010 Fort Lauderdale Career Fair, which took place at the Hilton Fort Lauderdale Airport located at 1870 Griffin Road, Ft. Lauderdale, Florida 33004, in conjunction with the National Career Fairs (.http://www.nationalcareerfairs.com/).

(c) Initiative: National Career Fairs – 2011 Fort Lauderdale Career Fair



Description of the initiative, including the nature of the activity, the scope of participation by the station (include station personnel involved by title) and specific date/time/place information.

On Monday July 25, 2011, from 11:00 am to 2:00 pm, Ana Levy, Executive Assistant to the Vice President-General Manager/Office Manager/HR Liaison/EEO Liaison, spoke, participated, and represented the radio stations at the 2010 Fort Lauderdale Career Fair, which took place at the Sheraton Fort Lauderdale Airport Hotel located at 1825 Griffin Road, Ft. Lauderdale, Florida 33004, in conjunction with the National Career Fairs (<http://www.nationalcareerfairs.com/>).

(d) Initiative: National Career Fairs – 2011 Fort Lauderdale Career Fair

Description of the initiative, including the nature of the activity, the scope of participation by the station (include station personnel involved by title) and specific date/time/place information.

On Tuesday, August 2, 2011, from 11:00 am to 2:00 pm, Ana Levy, Executive Assistant to the Vice President-General Manager/Office Manager/HR Liaison/EEO Liaison, and Maria Alvarez, Programming Assistant, spoke, participated, and represented the radio stations at the 2010 Fort Lauderdale Career Fair, which took place at the Hilton Fort Lauderdale Airport located at 1870 Griffin Road, Ft. Lauderdale, Florida 33004, in conjunction with the National Career Fairs (<http://www.nationalcareerfairs.com/>).

(e) Initiative: Employee Trainings

Description of the initiative, including the nature of the activity, the scope of participation by the station (include station personnel involved by title) and specific date/time/place information.

During the reporting period, the Employment Unit held numerous training sessions designed to enable station personnel to upgrade and/or acquire skills that could qualify them for higher level positions. On Monday 11/8/10 through Wednesday 11/10/10, training sessions provided by Arbitron to the General Manager, General Sales Manager, Local Sales Managers, Account Executives, Sales Assistants, Program Director, Promotions Manager, Promotions Assistant, On-Air Talent and Producers covering PPM Weeklies. On Monday 3/14/11 through Tuesday 4/5/11, training sessions provided by Promo Suite to the Promotions Director, Promotions Assistants, Program Director, Programming department personnel, Account Executives, Sales Assistants, Sales Managers, and Receptionist covering this new system for Promotions which interact with Programming and Sales. During the month of April, live web training provided by Arbitron to the General Sales Manager, Local Sales Managers, Account Executives, Sales Assistants, covering Advanced Scarborough. On 9/26/11-9/29/11 training sessions provided by Arbitron to the General Sales Manager, Local Sales Managers, Account Executives, Sales Assistants, covering PPO Weeklies.

(f) Initiative: Internship Program



During the reporting period, the Employment Unit hosted two interns in the programming department. One intern was a student from the Center of Cinematography Arts and Television, who interned from 1/18/2011 to 5/6/2011, and the other student was from the Connecticut School of Broadcasting, who interned from 5/16/11 to 9/16/2011. Each student received educational credit for participation in the program.